

**Sample Question Paper**

**Subject- Principles of Management**

**Subject code 137**

Note – This is a sample Question paper for student's exam reference only, might be pattern of paper can be change in actual examination.

Q.1 In order to achieve objectives, management \_\_\_\_\_ what is to be done, when it is to be done, how and by whom.

1. Tabulates
2. Plans
3. Centralises
4. None of these

Correct Answer :-

**Plans**

Q.2 The managerial function involving manning the organizational structure through proper and effective selection, appraisal and development of personnel is known as:-

1. Recruitment
2. Staffing
3. Training
4. None of these

Correct Answer :-

**Staffing**

Q.3 Management is a tool to develop the personality of workers.

1. TRUE
2. FALSE

Correct Answer :-

**TRUE**

Q.4 A right to command others for getting a particular course of organizational work done is known as:-

1. Authority
2. Responsibility
3. System
4. None of these

Correct Answer :-

**Authority**

Q.5 Hawthorne experiments implied that problems brought up by employees were caused by physical difficulties and not emotional disturbances.

1. TRUE
2. FALSE

Correct Answer :-

**FALSE**

Q.6 Hawthorne experiments revealed that non-financial incentives have \_\_\_\_\_ influence on worker's productivity and output.

1. Minor
2. Significant
3. No
4. None of these

Correct Answer :-

**Significant**

Q.7 A study relating to fixing of the working hours with rest periods is called:-

1. Motion study
2. Time study
3. Method study
4. Fatigue study

Correct Answer :-

**Fatigue study**

Q.8 Planning, organising, commanding, coordination and control as per Henry Fayol, are all:-

1. Principles of Management
2. Elements of Management

3. Practices of Management

4. None of these

Correct Answer :-

**Elements of Management**

Q.9 Bureaucracy avoids duplication or conflicts in job duties.

1. TRUE

2. FALSE

Correct Answer :-

**TRUE**

Q.10 Planning is \_\_\_\_\_ and \_\_\_\_\_ function of management.

1. Middle, important

2. First, foremost

3. Important, secondary

4. None of these

Correct Answer :-

**First, foremost**

Q.11 Forecasting involves:-

a) Comparison of results

b) Thorough preparation of foundation

c) Collection of results

d) Refining the forecast

The correct sequence of these sub-processes is:-

1. a-b-c-d

2. b-c-a-d

3. d-c-a-b

4. d-c-b-a

Correct Answer :-

**b-c-a-d**

Q.12 More number of days constituting the period of forecasting results in:-

1. Lesser degree of error

2. Higher degree of error

- 3. No errors
- 4. None of these

Correct Answer :-

**Higher degree of error**

Q.13 A group decision is normally taken by:-

- 1. Top Manager
- 2. Committee
- 3. Manager affected by the decision
- 4. None of these

Correct Answer :-

**Committee**

Q.14 If business demands quick communication for its survival, informal organization is not suitable.

- 1. TRUE
- 2. FALSE

Correct Answer :-

**FALSE**

Q.15 The superior cannot assign duties to his subordinates unless he delegates \_\_\_\_\_ to them.

- 1. Responsibility
- 2. Authority
- 3. Liability
- 4. None of these

Correct Answer :-

**Authority**