

Notice for Placement

Job opportunity for Marketing Management

Company Name: - **Xpress Options Logistics**

Position: - **Client Service Executive**

Company Website: - www.xol.co.in

Work Location: - **Andheri (East)**

Company Background / About Company: 8 years old, Current Sales Turnover Rs 25 crores, PAN India Operation in to Courier, Cargo & Logistics

Job Profile / Responsibilities: Strong communication. Should possess excellent marketing, negotiation & convincing skills. Winning attitude & dedication to customer satisfaction. Ability to adapt to variety of people & situations. Target Oriented. Strong understanding of customer & market dynamics. Formulate business plans & profitability. Strong follow up & coordination with existing customers.

Key Skills: Good communication skills, cool temperament, proactive & positive approach, patient & sound computer knowledge.

Required Qualification: Graduates / Post Graduate / Diploma in Marketing Management.

Experience: Minimum 3 years experience in Service industry – BPO & logistics/ Courier.

Other / Special Requirements: Planning & Organization skills, Analytical mindset and expertise in Tally & ERP latest version. Good Communication & presentable

Remuneration: Best in the Industry

Interested Candidates can send their resume on below mention email id at the earliest:-

Contact Person: - **Prof V.S.Gopal**

Email id: - profvsgopal@gmail.com Contact no: - 09821570275

Corporate Office: GSM Management Consultants, 3/80, Saroj, Road no 1, Pestom Sagar, Chembur, Mumbai – 400089.

Notice for Placement

Job opportunity for Finance Management

Company Name: - **Xpress Options Logistics**

Position: - **Finance Executive**

Company Website: - www.xol.co.in

Work Location: - **Andheri (East)**

Company Background / About Company: 8 years old, Current Sales Turnover Rs 25 crores, PAN India Operation in to Courier, Cargo & Logistics

Job Profile / Responsibilities: Exposure to maintaining internal departmental accounting system, understand and execute cash book, bank book, primary accounts & Vouchers. Responsible for managing accounting ledgers, on daily, weekly, quarterly & annual basis. Handle debtors & creditors. Coordinate with Sales & operations. Monitor on daily basis accounting transactions.

Key Skills: Good interpersonal skills, hands on experience in Finance Operations, proactive & positive approach, good communication & sound computer knowledge.

Required Qualification: Graduates / M.Com & Diploma in Finance Management

Experience: Minimum 4 years experience

Other / Special Requirements: Planning & Organization skills, Analytical mindset and expertise in Tally & ERP latest version. Good Communication & presentable.

Remuneration: Best in the Industry

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Notice for Placement

Job opportunity for Business / Marketing Management

Company Name: - **Xpress Options Logistics**

Position: - Business Development Manager

Company Website: - www.xol.co.in

Work Location: - **Andheri (East)**

Company Background / About Company: 8 years old, Current Sales Turnover Rs 25 crores, PAN India Operation in to Courier, Cargo & Logistics

Job Profile / Responsibilities: Responsible for business development. Formulate business plans to maximise profitability & generate revenues. Accomplish monthly targets of adding new customers. Responsible for strategic relationship with Corporates. Communicate masterfully with customers and / or prospects and service offerings. Should possess excellent marketing, negotiation & convincing skills. Target Oriented. Strong understanding of customer & market dynamics. Formulate business plans & profitability. Strong follow up & coordination with existing customers for maximum & sustained business & retention.

Key Skills: Good communication skills, cool temperament, proactive & positive approach, patient & sound computer knowledge. Guide coach respective Sales Managers.

Required Qualification: Graduates / Post graduate/ Diploma in Business / Marketing Management.

Experience: Minimum 5 years experience in Service industry – BPO & logistics/ Courier especially in the areas of Corporate Sales & Key Account Management.

Other / Special Requirements: Planning & Organization skills, Analytical mindset and expertise in Tally & ERP latest version. Good Communication & presentable. Open for both Male & Female candidates.

Remuneration: Best in the Industry

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9-7-2014.

Notice for Placement

Job opportunity for Finance Management

Company Name: - **Xpress Options Logistics**

Position: - **Finance Manager**

Company Website: - www.xol.co.in

Work Location: - **Andheri (East)**

Company Background / About Company: 8 years old, Current Sales Turnover Rs 25 crores, PAN India Operation in to Courier, Cargo & Logistics

Job Profile / Responsibilities: Managing accounting ledgers, P & L Accounts, monthly Balance Sheets, Monitor Collections, Cash Flow statements, prepare monthly budgets, Ensure daily requirement of Working Capital, Liaoning with Bankers for Fund Management, Interaction with Government – Income Tax, Service Tax, PF & Other agencies. Regular interaction with Auditors & Banks.

Key Skills: Good interpersonal skills, hands on experience in Finance Operations, proactive & positive approach, good communication & sound computer knowledge.

Required Qualification: Graduates / M.Com & Diploma holders in Finance

Experience: Minimum 4 years experience

Other / Special Requirements: Planning & Organization skills, Analytical mindset and expertise in Tally & ERP latest version. Good Communication & presentable

Remuneration: Best in the Industry

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9-7-2014.

Notice for Placement

Job opportunity for Human Resource Management

Company Name: - **Xpress Options Logistics**

Position: - **Human Resources - Executive**

Company Website: - www.xol.co.in

Work Location: - **Andheri (East)**

Company Background / About Company: 8 years old, Current Sales Turnover Rs 25 crores, PAN India Operation in to Courier, Cargo & Logistics

Job Profile / Responsibilities: Sound exposure to Manpower Planning, recruitment, varied experience in HRM administration, well versed with Statutory compliance, payroll management, induction & grievance handling.

Key Skills: Good interpersonal skills, hands on experience in HR Operations, proactive & positive approach, good communication & sound computer knowledge.

Required Qualification: Graduates / Diploma in Human Resource Management

Experience: Minimum 2 to 4 years experience

Other / Special Requirements: Good Communication & presentable

Remuneration: Best in the Industry

Interested Candidates can send their resume on below mention email id at the earliest:-

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Email id: - profvsgopal@gmail.com

Contact no: - 09821570275

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