

## Notice for Placement

**Date: - 18.09.2024**

**Job opportunity for** Sales/ Marketing Management students.

Company Name: - **SAMARO GLOBAL INDUSTRIES PVT. LTD**

Position: - **Field Sales Executive**

Male candidates Prefer

Company Website:- [www.samaro.in](http://www.samaro.in)

Work Location: - **Mumbai/Pune/Gujarat/Chennai/Delhi/Bengaluru**

**Company Background / About Company:** Over 50 years of manufacturing expertise in the plastic processing industry, Samaro Global Industries has emerged as a leader in the SPC and LVT flooring sector since our inception in 2019. Our unwavering commitment to innovation, quality, and sustainability has propelled us to become India's largest SPC and LVT manufacturer within just three years, a remarkable feat underscored by our state-of-the-art manufacturing facility in Gujarat boasting an annual installed capacity of over 15 million square meters.

### **Job Profile / Responsibilities:**

- Builds business by identifying and selling prospects; maintaining relationships with clients.
- Identifies business opportunities by identifying prospects and evaluating their position in the industry; researching and analysing sales options.
- Sells products by establishing contact and developing relationships with prospects; recommending solutions.
- Maintains relationships with clients by providing support, information, and guidance; researching and recommending new opportunities; recommending profit and service improvements
- Identifies product improvements or new products by remaining current on industry trends, market activities, and competitors.
- Prepares reports by collecting, analysing, and summarizing information.

- Maintains quality service by establishing and enforcing organization standards.
- Maintains professional and technical knowledge by attending educational workshops; reviewing professional publications; establishing personal networks; benchmarking state-of-the-art practices; participating in professional societies.
- Contributes to team effort by accomplishing related results as needed.
- To Learn new skills & Technical knowledge of market and product.

**Key Skills:**

**Required Qualification:** Any Graduate/PGDM in Sales & Marketing

**Experience:** 0 to 1 years

**Other / Special Requirements:**

**Remuneration:** 5 lakhs (not less than this, for right it will be higher based on his candidature)

**Interested Candidates can send their resume on below mention email id at the earliest: -**

Contact Person: - **Ms. Manasi**

Email id: - **hrd@samaro.in**

Contact no: -8655755019

**Corporate Office:** 5<sup>th</sup> Floor, Vilco Centre, Opp. Garware, Subhash Road, Vile Parle (East), Mumbai – 400057.