

3<sup>rd</sup> Feb 2014.

## Notice for Placement

**Job opportunity for** – Diploma in Marketing / Diploma in Business Management

Company Name:- PowerChorrd Pvt Ltd.

Position:- Associate – Business Development

Company Website:- Under Construction

Work Location:- Andheri West, Mumbai

**Company Background / About Company:** Presentation Attached

### **Job Profile / Responsibilities:**

- Responsible for connecting with clients in designated industry and pitching PowerChorrd Services
- Cold calling to generate New Business and sign New Clients on Board
- Coordinating F2F meetings with Clients
- Meeting HR Heads, CEO's, MD's of companies to partner and provide Talent Acquisition Solutions offered through PowerChorrd Services
- Responsible for Hunting, farming and Mining of Client Accounts
- Plan and prioritise sales activities and Generate pipelines
- Achieve Set TARGETS
- Manage MIS for all data on Business Prospects
- Networking through Exhibitions and job Fairs

**Key Skills:** Networking, Follow-Up/ Persistence, Number Sensitive, Negotiation and Influencing Skills, Research Oriented & Analytical Bent

**Required Qualification:** Diploma / MBA Marketing

**Experience:** 2-4yrs

**Other / Special Requirements:**

**Remuneration:** 1.5 Lacs + Incentives for Diploma Holders /

2.5 Lacs + Incentives for MBA Marketing

**Interested Candidates can send their resume on below mention email id at the earliest:-**

Contact Person: - Darshana Agate

Email id: - **darshana.agate@powerchorrd.com**

Contact no: - 022 67401055

**Corporate Office:** 505-506 Kshitij, Veera Desai Road, Near Andheri Sports Complex,  
Andheri West Mumbai 400061

3<sup>rd</sup> Feb 2014.

## Notice for Placement

**Job opportunity for** Diploma in Human Resource Management

Company Name:- Power Chorrd Pvt Ltd

Position:- Research Associate

Company Website:- Under Construction(attaching Corporate Presentation)

Work Location:- Andheri West, Mumbai

**Company Background / About Company:** Presentation attached

### **Job Profile / Responsibilities:**

- Primary tasks include sourcing, pre-screening, interviewing, qualifying, reference checking, salary negotiations with a wide range of technical skills and expertise.
- Conduct proper research on client business, industry, product and services, competition, culture, etc. to ensure that complete information is available about the client before start of the actual project
- Mapping and profiling of the candidates according to requirement of the client
- Screening and Short-listing profiles as per requirements at the initial level
- Identifying the potential candidates matching the clients' requirement
- Initial screening of the candidates - Communication check, Collecting details like relevant experience, current and expected compensation, education, notice period in the current organization
- Briefing the candidates about the job profile, salary package, organization, etc
- Forwarding the skilled resume to the client and arranging the interview schedule with the client & candidate
- Scheduling interviews, getting feedback from both client & Candidate after the interview
- Hand-holding client and candidate during negotiating stage
- Storing the employee data in data bank for future use
- Generate Monthly MIS reports on recruiting & sourcing and update the same
- Regular follow-up with the offered candidates, gauge candidate's interest and motivate till joining
- Raise Invoice when candidate joins.
- Closure & Invoicing □ Collection/Follow up on Invoice
- Achieving TARGETS – monthly, Quarterly ....Yearly
- Enhancing the Relationship with the Existing Clients and Collecting requirements from them regularly
- Read on new HR Trends and discuss with colleagues
- Business Development – Initiating Mailer to prospective clients/Introducing PC to Prospective clients

**Key Skills:** Head Hunting, Networking, Negotiation & Influencing Skills

**Required Qualification:** Diploma in Human Resource Management / Part Time MBA in HR

**Experience:** 1 – 3 Years

**Remuneration: 1.5 Lacs pa + Incentives**

**Interested Candidates can send their resume on below mention email id at the earliest:-**

Contact Person: - Darshana Agate

Email id: - **darshana.agate@powerchorrd.com**

Contact no: - 022 6740 1055

**Corporate Office:** 505 -506, Kshitij, Veera Desai Road, Andheri (W), Mumbai 400 053



# PowerChorrd

## Corporate Presentation

PowerChorrd

84% of companies report a **BAD HIRE** every year

Every **BAD HIRE** costs the company ₹20000000





It is not the head count it is the **HEAD** that counts



PowerChord

# About Us

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- Committed to provide an **elevated level of client service** that far exceeds the quality found in the executive search and recruiting industry today
- Established by industry professionals and academicians with a passion to contribute
- Current offices in Mumbai, Bangalore, Delhi & Pune
- Team strength of 20+ and expanding

# Our Services

## Executive Search



## Industry Mapping



## Assessment Tools for Talent Acquisition





# Executive Search



## Retained Search

Senior Level Positions | Exclusivity with one search firm  
3 months free replacement guarantee | Psychometric tools(Ability/Aptitude)Used on a Case to Case Basis | Fee Structure – 25% fee paid Upfront

## Advertised Search

Largely for Bulk hiring & Multiple Locations | Advertisement design, Selection of Media Channel, Publication & Collation of data | Application Processing & Pre – Screening Interviews with shortlisted candidates & creation of final Shortlist

## Contingent Search

Middle & Senior Management Positions | Exclusivity for 4-7 Days | 3 months free replacement guarantee  
Fee Structure – 10 to 20% (Varies on basis of CTC)  
5-7 days - Turn Around Time post mandate frozen

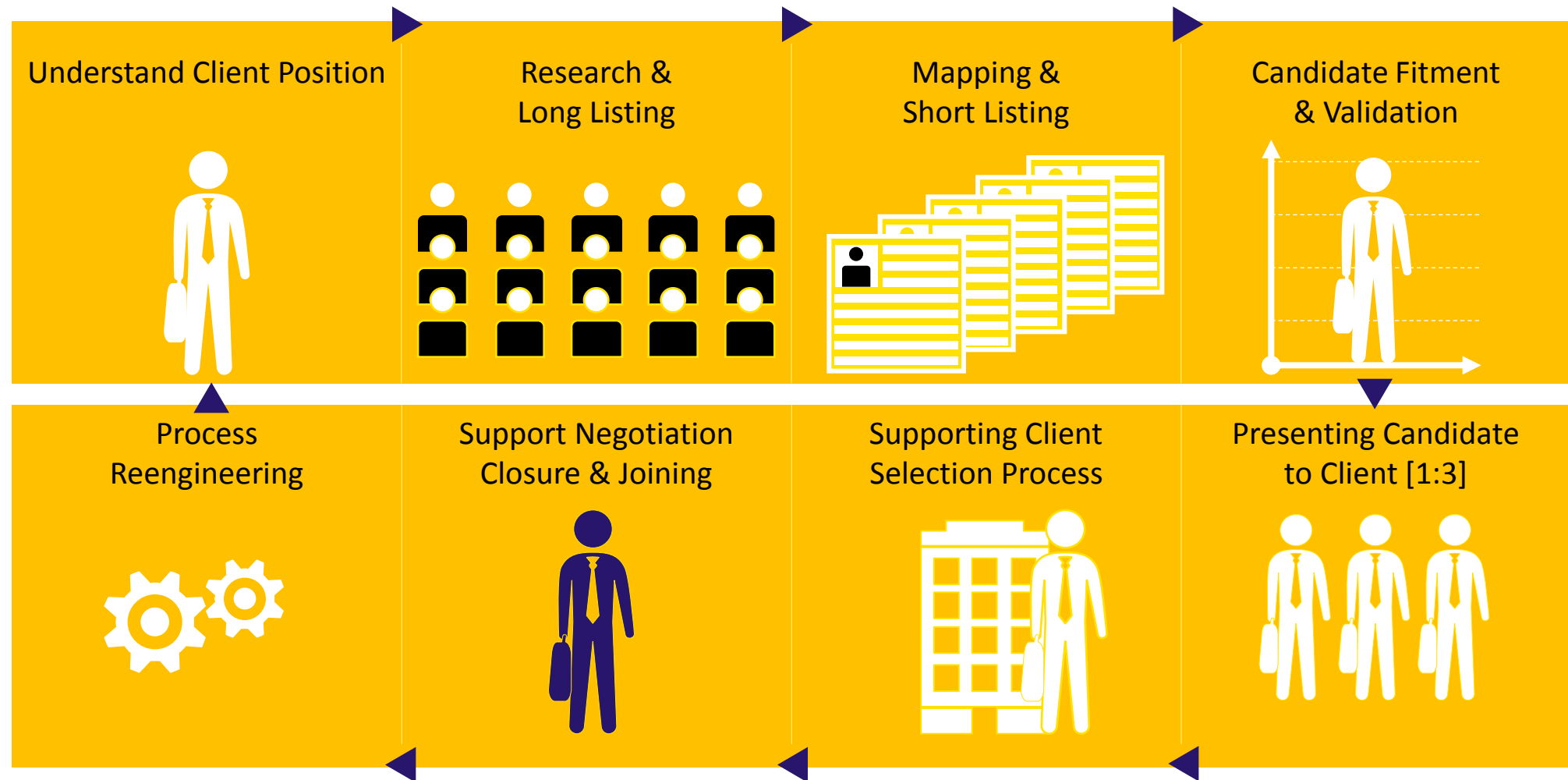
## Team Movements

Movement of executives with strategic team members (3 – 5) | Normally in knowledge - driven sectors like Financial services, IT, Pharma & Trading Firms | Exclusivity on Project  
TAT – 3-9 months | Retainer + Closure

## RPO

Complete Project Staffing | Plan project staffing, defining scope and impact | Customized search for right candidates | Collating Data and creating MIS

# Search Process



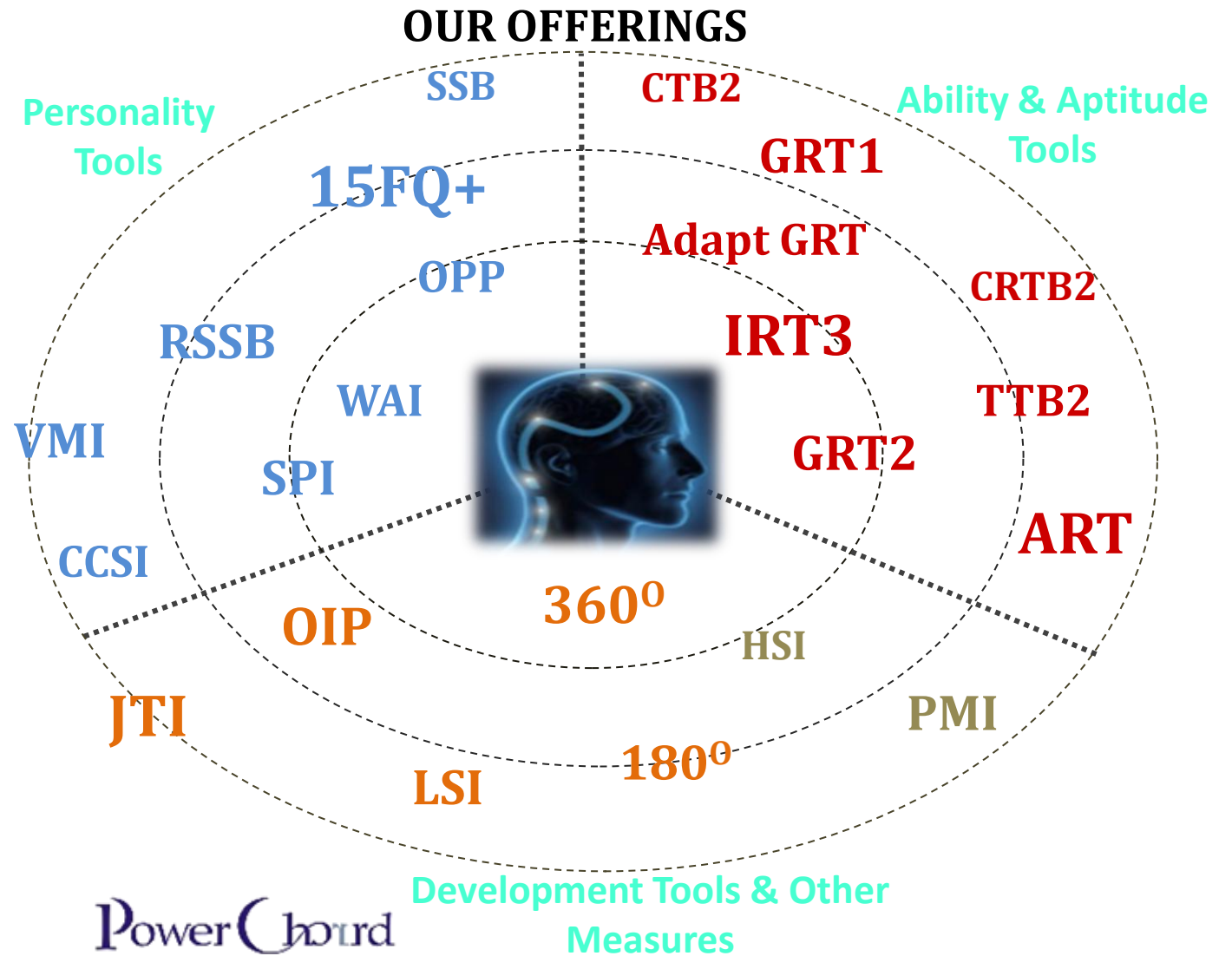
# Industry Mapping



Complete industry mapping for a specific position encompassing the following details of candidates in the same position –

- Current organization
- Total Years of Experience
- Current CTC
- Education Qualification
- Openness to a job change
- Current Location
- Domain Expertise
- Projects Managed/ Achievement
- PC Remarks

# Assessment Tools for Talent Acquisition



# Our Focus

Engineering, Manufacturing & Industrial



FRB's



FMCD & Retail



Pharma & Healthcare



Corporate Services



Technology & Media

PowerChord



# Some Of The Positions Handled

- CEO for large Media House
- CEO for a large Logistics firm
- CEO for a large Financial Services firm
- Head for Manufacturing facility for Food company
- Several Sales, Marketing and Distribution positions for a large Telecom player
- AVP – Risk Management & Internal Audit for a Jewellery brand
- VP – Marketing & Strategy for a large electronic media channel
- Head Sales – North for a Building Material Company
- President HR for a large Bank
- Head of Training & Development for a large India Conglomerate
- Sr. VP – Roads , VP – Water and VP Tunnels for Infrastructure Company
- Several sales & Marketing positions for Engineering & Infrastructure Companies
- Senior Creative positions for content development companies
- National Sale's Manager & Regional Sales Manager for Consumer Durable MNC
- CFO for a Large Jewellery Company
- VP – Sales for an Engineering Manufacturing Company
- Head Design Analysis and Validation for an Automotive OEM
- Regional Head – Retail for an International Property Consultant
- Laboratory Head for an Testing company
- Legal Head for a Logistics company
- Head Audit Warehousing for Agri Warehousing and Collateral Management company

# Why PowerChorrd

- Professional search Team
- Leadership team with long standing experience in Executive Search
- Excellent network in the industry
- Strong back-end research team, thus giving the advantage of wide industry mapping with faster Turn around Time- TAT
- Scientific search process using psychometric tools (ability/aptitude testing, if required) and CBI/BEI
- Integrity, confidentiality and no-poach with our clients



**Please Contact:**

Name

Darshana Agate

Address:

506, Kshitij. Veera Desai Road, Near Andheri Sports Complex, Andheri (W), Mumbai 400 053

[www.powerchorrd.com](http://www.powerchorrd.com)

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