

Notice for Placement

Kindly confirm your availability for spot interview in between 11th September to 20th September 2014 via phone call or email to the concern person in the below given contact details

Email id: - darshana.agate@powerchorrd.com, anjali.nagdev@powerchorrd.com

Contact no: - 022 6740 1000/ 55

Contact Person: - Darshana Agate / Anjali Nagdev

Timings: 9.30 to 7 pm Monday to Friday & 9.30 to 1.30 on Saturday

Job opportunity for Experienced Professionals pursuing Diploma in HR

Company Name:- PowerChorrd Pvt Ltd

Positions:- Consultant, Associate Consultant, Research Associate

Company Website:- www.powerchorrd.com

Work Location:- Andheri West, Mumbai

Company Background / About Company: We are an Executive Search company partnering with conglomerates to manage Talent Acquisition Needs across India. We work on senior mandates and hence exposure to crème-de-la-crème executives from different industries is a daily activity. Our processes are research oriented and eye for detail is a HABIT. PowerChorrd gives opportunity to all enterprising, out of the box thinkers Who know number crunching at the back of their minds. The assignments are TARGET driven and are rewarded with incentives over and above a fixed consulting fee. We give you a true consulting environment and enhance your skills to bring out the BEST in You.

Job Profile / Responsibilities:

(The intensity of responsibilities will vary depending on level from RA to Consultant)

Primary tasks include:

- Conduct research on client business, industry, product and services, competition, culture, etc. to ensure that complete information is available about the client before start of the actual project
- Mapping and profiling of the candidates according to requirement of the client
- Sourcing, pre-screening, interviewing, qualifying, reference checking, salary negotiations with a wide range of technical skills and expertise
- Screening and Short-listing profiles as per requirements at the initial level

- Identifying the potential candidates matching the clients' requirement
- Evaluating of the candidates - Communication, re-confirming details like relevant experience, current and expected compensation, education, notice period in the current organization
- Briefing the candidates about the job profile, salary package, organization culture and interviewer/ panel
- Presenting appropriate profiles to client and arranging the interview schedule as per client process
- Connecting with candidate pre & post interview
- Hand-holding client and candidate during negotiation stage
- Generate Monthly MIS reports
- Closure & Invoicing
- Achieving Targets
- Enhancing the Relationship with Existing Clients and re-engineering business
- Upgrade on new HR Trends

Key Skills: Good Communication, Internet friendly, Head Hunting, Networking, Negotiation, Business Development & Influencing Skills

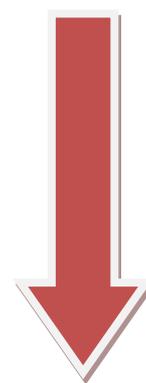
Required Qualification: Diploma in Human Resource Management.

Experience: Minimum 2yrs – MaxYears

Other / Special Requirements:

Remuneration: Negotiable as per last drawn salary

Corporate Office: 505 -506, Kshitij, Veera Desai Road, Andheri (W), Mumbai 400 053



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Job opportunity for – Diploma in Marketing Management

Company Name:- PowerChorrd Pvt Ltd.

Position:- Business Development Manager

Company Website:- www.powerchorrd.com

Work Location:- Andheri West, Mumbai

Job Profile / Responsibilities:

- Responsible for connecting with clients in designated industry and pitching PowerChorrd Services
- Meeting HR Heads, CEO's, MD's of companies to partner and provide Talent Acquisition Solutions
- Responsible for Hunting, farming and Mining of Client Accounts
- Plan and prioritise sales activities and Generate pipelines
- Achieve Set TARGETS
- Manage MIS for all data on Business Prospects
- Networking through Exhibitions and job Fairs
- Generate New Business & Partner New Clients on Board

Key Skills: Communication Skills, Networking, Follow-Up/ Persistence, Number Friendly as Financial productivity is a MUST in business development, Negotiation and Influencing Skills, Research Oriented & Analytical Bent

Required Qualification: Diploma in Marketing Management

Experience: Minimum 2yrs – Max 6 yrs

Remuneration: Negotiable as per current/ last salary drawn

Corporate Office: 505-506 Kshitij, Veera Desai Road, Near Andheri Sports Complex, Andheri West Mumbai 400061.