

Netsearch india

(A Software Development Company)

Office No. 505 Dattani Plaza, A-Wing, Andheri Kurla Road, Sakinaka, Andheri East, Mumbai 400072

Website (CMS & E-Commerce) / Apps (Android & IOS) / Software Development, Digital Marketing

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REQUIREMENT OF BUSINESS DEVELOPMENT EXECUTIVE

(Website, e-Commerce & Digital Marketing)

Job Description

Designation: Business Development Executive

Category: Software / IT Services

Experience: Mid -level Resource, with minimum 1+ Years of Experience in website and Digital Marketing

Location: Andheri East, Mumbai

Jobs and Responsibilities:

- To identify the potential customers
- Taking follow up of with new overseas clients and Convert them
- Send business introduction & proposals
- Conversion of inquiries to orders & Increase sales

Skills and Experience

- 1-2 years of relevant experience in above technologies.
- Strong written and oral communication skills
- Good Listening and interpretation skills.
- Must be able to frame a solution basis simple business requirement statement.
- Team player
- Highly self-motivated and ability to multi-task
- Consistent and self-disciplined

Education-

UG: Any Graduate - Any Specialization

Salary: Negotiable

Industry: IT – Software

Functional Area: Sales, Business Development, Website and Digital Marketing

Role Category: Corporate Sales

Employment Type: Permanent Job, Full Time

Key skills

HTML, CSS basic knowledge

Company Profile:

Netsearch India is a premier professional Software Development Company in the area of Web Design, E-Commerce, Mobile Apps, Digital Marketing Services, Cloud Hosting, Business Email solutions and Customize Software Development since 2008.