

## Notice for Placement

**Job opportunity for** Marketing Management

Company Name:- **NAVYUG CHEMICALS PVT LTD**

Position:- **SALES EXECUTIVE**

Company Website:- **WWW.NAVYUGCHEMICALS.COM**

Work Location:- **MUMBAI**

### **Company Background / About Company:**

Navyug Chemicals founded in 1997, has rapidly expanded its B2B business portfolio in distributing specialty chemicals, polymers, food ingredients well segmented into three verticals:-

1. Paints Inks & Construction Chemicals
2. Plastic Additives
3. Food Ingredients.

### **Job Profile / Responsibilities:**

1. Achievement of sales & collection targets in assigned area/states.
2. Conducting **Applicator programmes**, formal & small group with set guidelines.
3. Collecting leads and visit to customer / sites for techno commercial discussion and product demonstration in order to generate business.
4. Preparing of water based **Coating / Paints / Ink** Cos and Applicators Data Bank
5. Generating business enquiry and educating customers like builders, contractors Small & Medium Paint Manufacturers.
6. Visit to Architects & Interiors decorators and developers for increasing awareness of waterproofing products and visiting **Coating / Inks / Paint manufacturers for supply of specialty additives**.
7. On time reporting as per the company norms. To submit daily reporting and other weekly / monthly reports.
8. Understand competitor products available in market, convey the required information to the management regarding new products that can be started to improve our presence in **construction chemicals and Paint additives** field.

**Key Skills:**

- Candidates having prior experience in sales of Paint Additive, Construction **Chemicals** Water Proofing Products, will be preferred.
- Willingness to travel within the region is a must.
- Desired Skills/ Inclination:  
Good communication and analytical skills are must.  
Good MS Office skills.

**Required Qualification:** Any Graduate /Diploma in Marketing Management

**Experience:** Experience in Marketing of Specialty Chemicals / Construction Chemicals Preferred

**Other / Special Requirements:**

**Remuneration:** 300000 - 600000

**Interested Candidates can send their resume on below mention email id at the earliest:-**

Contact Person: - VICKY SIDHWANI

Email id: - [sales@navyugchemicals.com](mailto:sales@navyugchemicals.com)

Contact no: -022 42562601 / 02

**Corporate Office:**

NAVYUG CHEMICALS PVT LTD

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MUMBAI 400052

NEAR KHAR STATION