

17 April 2014.

Notice for Placement

Job opportunity for Marketing / Business Management Students for 6 month Business Development Internship. ONLY MALES APPLY

Company Name:- **Mobicule Technologies**

Position:- **Business Development Internship – 6 months**

Confirm job will be definitely offered to candidates if performed well during internship

Company Website:- **www.mobicule.com**

Work Location:- Sakinaka, Andheri (E). Central side people can take share autos\sumos\buses from Ghatkopar (W) station for Sakinaka.

Company Background / About Company:

One of the IT Leaders in making mobile applications and solutions.

Job Profile / Responsibilities: (NO FIELD JOB)

1. Calling mainly over the phone for generating leads and fixing up appointments.
2. Fix up the meetings for prospecting business.
3. Meeting, presenting and converting the prospects into business.
4. Meet and interact with B2B customers to capture and translate business requirements to technical requirements.
5. Assist sales teams in product presentations and solution collaterals
6. Meeting periodical sales targets on continuous basis
7. Relationship management.

Key Skills:

1. Confidant, dynamic, aggressive Passed Fresh Graduates with excellent communication, presentation and convincing skills only apply.
2. Good presentation and excellent communication skills. Strong sales driven attitude with excellent convincing skills.

Required Qualification: **Marketing / Business Management (BA /BBA/ BCOM / BSC Males can also apply.)**

Experience: **Only Fresh Graduates. Graduates having 3 - 6 months experience in BPO / Call Centre can apply.**

Other / Special Requirements:

Excellent command over English is compulsory.

Remuneration: **6k stipend per month will be given to students + incentives.**

Interested Candidates should send their resumes on below mention email id at the earliest for the interview.

Contact Person: - HR – Sunil Bahl

Email id: - sunil.bahl@mobicule.com

Contact no: - 022-42482021