



# **Notice for Placement**

#### Job opportunity for Import Export

Company Name:- Flomic Freight Services Pvt Ltd

Position: Sales Trainees & Customer Service Trainees

Company Website: http://www.flomicgroup.com/home.html

Work Location: Andheri east (Near Chakala Metro Station)

### Company Background / About Company:

Flomic Freight Services Pvt Ltd. is an International Freight Forwarder with Offices in all Metros, Mumbai, Navi Mumbai, Bangalore, Chennai, Delhi, Cochin, Pune, Ahmedabad, Baroda, Goa and Dubai. FFS has its existence since 1992 having own CHA, IATA, WCA members with offices all over India and overseas. We are able to provide complete logistic service to our clients in all verticals i.e Forwarding and Custom Clearance of Export/ Import, Handling of break bulk cargo, Project Shipments (Import clearance as well as Export Clearance) ODC etc as we have our own IATA, CHA, BREAK BULK, MTO license.

#### Job Profile / Responsibilities:

# For Sales Trainees

- > To tap new prospective clients & generate business
- Lead Generation, B2B Sales
- Sending RFI/RFP and RFQ to the customers.
- Knowledge of key customers in market
- Taking care of entire sales process
- Generate more sales inquiries

#### For CS Trainee

- Complete Co-ordination with regards to shipments.
- Free hand & nomination.
- Knowledge of INCO Terms.
- Quotations and Documents requisites for Exports & Imports
- > Training will be provided to the candidate coming on board.

## **Key Skills:**

Should be graduate fresher (recent pass out's)

- Willing to build career in Logistics (Freight forwarding)
- Learning attitude.
- ➤ Good communication Skills.
- > Basic knowledge of MS office and can draft Emails.

Required Qualification: Graduates with Diploma in Import Export Management

**Experience**: Fresher (If any suitable candidates with 2-4 yrs experience in Freight forwarding Sales can be looked)

Interested Candidates can send their resume on below mention email id at the earliest:-

Contact Person: - Jennie Burde

Email id: - jobs@flomicgroup.com

Contact no: - 022 67312318

Corporate Office: Andheri East Mumbai