

Notice for Placement

Company Name:- **Ebco Pvt. Ltd.**

Position :- Executive Business Development (2 Nos.)

Company Website :- www.ebco.in **Work Location:-** Chandivali, Andheri (E), Mumbai.

About Company:- A market leader in the manufacture of hardware and furniture fittings across India. We have our Corporate Office at **Andheri (E)**, Mumbai and a factory at **Vasai** and two in **Palghar**.

Job Profile / Responsibilities :-

1. To handle overall business development cycle in the field of furniture hardware by interacting with furniture manufacturers directly, and getting Ebco specified architects, contractors and interior designers.
2. Provide specific, weekly, and monthly reports.
3. Introduce new product to the customers and to ensure that it is converted into their specified requirement and subsequent sale.
4. Suggest new strategies based on client feedback/comments relating to product and pricing.

Key Skills :-

1. Flair for Industrial Sales / B2B sales
2. Effective English communication skills
3. Both written and verbal.
4. Personal Presentation Skills.

Required Qualification:- Graduate in any Discipline/ Diploma in Marketing Management

Special Requirements:- Proficiency using Microsoft Word, Excel and PowerPoint.

Experience :- Minimum 2 – 6 months **Remuneration** *Upto Rs. 2.4 LPA

Interested Candidates can send their resume on below mention email id at the earliest:

Contact Person: Ms. Janice Lobo (Asstt. Manager – HR & Admin)

Contact No: 022 – 6783 7777 **Email Id:** janice.hr@ebco.in

Corporate Office: Ebco Pvt. Ltd. 402-3, 4th Floor, Hyde Park, Chandivali, Saki – Vihar Road, Andheri (E), Mumbai – 400 072. Landmark: Chandivali Junction/ Opp. Ansa Industrial Estate. ***Commensurate with profile suitability and ability/skills demonstrated at the time of interview.**